



# ABC Chemical Exports Private Limited

**ABC Chemical Exports Pvt Ltd.** is a well-recognized trade and distribution multinational & Govt of India awarded Star Export House. It has QMS System Certified by Bureau Veritas.

Was setup in 1997, for supplying key raw materials to the printing ink industry. Which today has expanded in a one stop shop for Sourcing key Raw materials for Paints, Resins, Plastics Masterbatch & Packaging Industries along with Ink Industry. The Company is a part of ABC Group, which was incorporated with a humble beginning in 1984.

Head quartered in Mumbai, India. ABC operates global sourcing & international sales through their setups in **China (Shanghai) UAE (SAIF Zone), Egypt (Alexandria), Thailand, Nigeria (Lagos), Kenya (Nairobi) & USA (New York).**

ABC Represents around 15 different Speciality Chemical Manufacturers as representative distributor for Pan India, Middle East, Africa Region & part of North American regions.

## **ABC Works with Multiple Business Models to serve their markets:**

- 1. Stock & Sale** – To serve Customer needs with just in time supplies in different regions, ABC has established their own & 3rd party Warehouses in different countries as follows:
  - i) Mumbai – India
  - ii) Jebel Ali – UAE
  - iii) Alexandria – Egypt (North Africa)
  - iv) Nairobi -Kenya (East African)
  - v) New York – United States (North America)
  - vi) Shanghai – China (Major Sourcing Office)
- 2. Consolidation of Products** – USP – Via India, China & UAE Warehouses, ABC sources & maintains Multiple raw material product stocks at above locations. Based on customer's needs, Consolidate & export those in Containers to customer. This serves as a significant cash flow Mgt process for the customers & solves problems of Shelf life Mgt & obsolescence. It takes care of logistics hassles.
- 3. Direct Indenting** – For large Multinational Customers, ABC negotiates & organizes direct supplies in large Volumes from manufacturers wherein acting as a Servicing agent.
- 4. Own Testing Lab** – has Setup Application development & Testing Lab in Mumbai. This ensures that only approved quality of products gets through the system & gets exported to the customers. This brings in quality reliability.

- 5. Supply chain Operational excellence** – To ensure timely supplies of product to customer as per their agreed lead times, ensuring no plant downtime for customers, via network of Logistics team at 4 different sourcing locations.
- 6. Sourcing Centers** – To ensure sourcing of products from 4 different continents  
Have specialized Sourcing & functionally competent supply chain team members.  
Security of supply – Created alternative product sourcing, as a backup in case of any eventuality in the key manufacturer's (Principal) plants.
- 7. Participating in International Exhibition** – In order to remain relevant in the Industry, ABC Participates in different International Trade exhibitions , as below:
  - i. Middle East Coating Show (Dubai) – **Middle east & Africa region**
  - ii. China Coating show – **Far East & South East Asian region**
  - iii. European Coating Show – **Dusseldorf – Germany (European region)**
  - iv. Plast India, Plativision & Printpack, Asia Coating - **Indian Subcontinent**
  - v. Gulf Food Exhibition – **UAE & Middle east**

## **Awards & Recognitions**

- ◆ Best Stall Award Asia Coat Ink Show 2019 (AIPIMA)
- ◆ Plaque of Appreciation Award
- ◆ Top Sales Performance Agent Award 2018 by Nobel NC
- ◆ Best Service Award 2018 (AIPIMA)
- ◆ MSME Export Achievement Award for Outstanding Performance
- ◆ Woman Achiever Award
- ◆ Excellence Award to the Best Stall Asia Coat Ink Show
- ◆ ECGC Indian Exporters' Excellence Award
- ◆ Our MD (Mr. Hiroo Thadani) did feature in B2B RADIO SODES

## **Memberships & Industry Association Affiliations**

- ◆ Chemexil
- ◆ Indian Merchants Chambers
- ◆ Federation Of Indian Exports Organization (FIEO)
- ◆ Indo Arab Chamber of Commerce
- ◆ Assocham
- ◆ Sharjah Chamber of Commerce
- ◆ Indo-German Chamber of Commerce
- ◆ All India Printing Ink Manufacturers Association (AIPMA)
- ◆ Indian Resins Manufacturers Association (IRMA)
- ◆ All India Plastics Manufacturers Association (AIPMA)